

USER CONFERENCE 2012

FEBRUARY 20-22 • NEWPORT COAST • CALIFORNIA

SCHEDULE

MAXIMIZE YOUR PROFITABILITY WITH **BID2WIN** & **BUILD2WIN**

Monday, February 20

2:00 – 5:00 p.m.	Attendee and Guest Registration
2:00 – 5:00 p.m.	Q&A, Software Solutions Center: One-on-one assistance from your trainers and support personnel.
2:30 – 4:00 p.m.	BUILD2WIN Field & Logistics Informational Demo: A complete tour of BUILD2WIN in a group demonstration with our sales department.
4:00 – 5:00 p.m.	Information Demonstration: Integration with Viewpoint Construction Software
6:00 – 9:00 p.m.	President's Reception: Cocktails & Hors d'oeuvres.

Tuesday, February 21

7:00 – 8:00 a.m.	Attendee and Guest Registration & Welcome Breakfast					
8:00 – 9:30 a.m.	Keynote Address: Hear President Paul McKeon and Vice President Dave Todaro discuss exclusive product development.					
9:45 – 11:00 a.m.	Session 1-1 It All Starts With Resources	Session 2-1 Know Your Toolbox	Session 3-1 Integrating an Ever-Growing Product Family	Session 4-1 Introduction to the BUILD2WIN Product Suite	Session 5-1 Introduction to BID2WIN Collaboration Part I	Workshop Estimating 101 <i>(beginners only)</i>
11:15 – 12:30 p.m.	Session 1-2 Secure. Protect. Organize.	Session 2-2 Customize the Item Listing Tab	Session 3-2 Protecting and Organizing BUILD2WIN Data	Session 4-2 Building a Better Field Log	Session 5-2 Introduction to BID2WIN Collaboration Part II	Workshop Estimating 101 <i>(beginners only)</i>
12:30 – 1:30 p.m.	Lunch Buffet					
1:45 – 3:00 p.m.	Session 1-3 Interacting With Subs & Vendors	Session 2-3 Fine-Tuning Your Estimate Cost Structure	Session 3-3 Maximizing Profitability via Real-Time Cost & Production Updates	Session 4-3 Leveraging Information from the Field	Session 5-3 Introduction to BUILD2WIN Maintenance Part I	Workshop Estimating 101 <i>(beginners only)</i>
3:15 – 4:30 p.m.	Session 1-4 Lessons Learned the Hard Way	Session 2-4 Closing a Winning Estimate	Session 3-4 Customizing BUILD2WIN	Session 4-4 Introduction to BUILD2WIN Logistics Part I	Session 5-4 Introduction to BUILD2WIN Maintenance Part II	Workshop Estimating 101 <i>(beginners only)</i>
4:30 – 5:30 p.m.	Q&A, Software Solutions Center: One-on-one assistance from your trainers and support personnel.					
7:00 – 10:00 p.m.	Casino Royale: Cocktails, dinner, casino games and music at Pelican Hill.					

Wednesday, February 22

7:00 – 8:00 a.m.	Breakfast Buffet					
8:15 – 9:30 a.m.	Session 1-5 Management Level Information	Session 2-5 Information at the Forefront	Session 3-5 Leveraging the Combined Power of Field and Logistics	Session 4-5 Introduction to BUILD2WIN Logistics Part II	Session 5-5 What's Next for BID2WIN	Workshop Advanced Report Writing
9:45 – 11:00 a.m.	Session 1-6 What's New & What's Next	Session 2-6 Latest BUILD2WIN Features	Session 3-6 What's New & What's Next	Session 4-6 Latest BUILD2WIN Features	Session 5-6 What's Next for BUILD2WIN	Workshop Advanced Report Writing
11:00 – 12:00 p.m.	Pick-up Your Boxed-Lunch: Golfers will receive their lunches at the tournament.					
12:30 – 5:00 p.m.	Golf Tournament, Coliseum Pool Party or Free Time					
1:00 – 4:00 p.m.	Q&A, Software Solutions Center: One-on-one assistance from your trainers and support personnel.					
7:00 – 10:00 p.m.	Farewell Dinner Cruise: Cocktails, dinner and music along the Newport coast.					

subject to change