

Friday, March 18

3:00 – 4:30 p.m.	BUILD2WIN Informational Demo
6:30 – 8:30 p.m.	President's Reception: Cocktails & Hors d'oeuvres

Saturday, March 19

7:30 – 9:00 a.m.	Registration & Welcome Breakfast				
9:00 – 10:00 a.m.	Keynote Address				
10:15 – 11:30 a.m.	Full-Day Workshop Estimating 101 <i>(beginners only)</i>	Session 1-1 The BID2WIN Software Product Suite	SOLD OUT Session 1-4 Winning Bids and Maximizing Profits	Session 2-1 Solving Field Tracking Problems Before They Occur	Session 3-1 Dispatching 101
11:45 – 1:00 p.m.	Lunch Buffet				
1:15 – 2:30 p.m.	Full-Day Workshop Estimating 101 <i>(beginners only)</i>	SOLD OUT Session 1-2 I Never Would Have Thought of THAT!	SOLD OUT Session 1-5 What's New In BID2WIN (Part I)	Session 2-2 Deconstructing a BUILD2WIN Field Job	Session 3-2 Managing Resources, Part 1: The Job Board <i>3-1 is a prerequisite.</i>
2:45 – 4:00 p.m.	Full-Day Workshop Estimating 101 <i>(beginners only)</i>	SOLD OUT Session 1-3 Costly Mistakes and How to Avoid Them	SOLD OUT Session 1-6 What's New In BID2WIN (Part II)	Session 2-3 Building a Better Field Log	Session 3-3 Managing Resources, Part 2: The Map <i>3-1 / 3-2 are prerequisites.</i>
4:00 – 6:00 p.m.	Q&A, Software Solutions Center: One-on-one assistance from your trainers and support personnel.				
6:00 – 9:00 p.m.	Cocktail & Dinner Reception at TRYST – Wynn Las Vegas				

Sunday, March 20

8:00 – 9:00 a.m.	Breakfast Buffet				
9:15 – 10:30 a.m.	Full-Day Workshop Advanced Report Writing	SOLD OUT Session 1-4 Winning Bids and Maximizing Profits	Session 1-1 The BID2WIN Software Product Suite	SOLD OUT Session 2-4 Powerful Information at Your Fingertips	Session 3-4 Scheduling Equipment Moves
10:45 – 12:00 p.m.	Full-Day Workshop Advanced Report Writing	SOLD OUT Session 1-5 What's New In BID2WIN (Part I)	SOLD OUT Session 1-2 I Never Would Have Thought of THAT!	Session 2-5 Achieving Maximum Efficiency	Session 3-5 BUILD2WIN Field Integration
12:00 – 1:00 p.m.	Lunch Buffet / Client Referral Giveaways				
1:15 – 2:30 p.m.	Full-Day Workshop Advanced Report Writing	SOLD OUT Session 1-6 What's New In BID2WIN (Part II)	SOLD OUT Session 1-3 Costly Mistakes and How to Avoid Them	Session 2-6 What's New in BUILD2WIN Field	Session 3-6 Reports & Analysis
2:30 – 3:00 p.m.	CONEXPO Badge Pick-up at Information Desk #2				
2:30 – 5:00 p.m.	Q&A, Software Solutions Center: One-on-one assistance from your trainers and support personnel.				
7:00 – 10:00 p.m.	Farewell BBQ at Surrender Nightclub – Encore Las Vegas				

Monday, March 21

Starts at 8:00 a.m.	BID2WIN Software Golf Tournament
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