

# 2010 SCHEDULE

MAXIMIZE YOUR PROFITABILITY WITH **BID2WIN** & **BUILD2WIN**  
**USER CONFERENCE 2010**  
 FEBRUARY 08-11 • BOCA RATON, FLORIDA

## Monday, February 08

*subject to change.*

3:00 – 4:00 p.m.	<b>BUILD2WIN Informational Demo</b>			
3:00 – 6:00 p.m.	<b>Registration</b>			
3:00 – 6:00 p.m.	<b>Software Solutions Center</b>			
7:00 – 10:00 p.m.	<b>President's Reception:</b> Cocktails, hors d'oeuvres and live music at The Boca Raton Resort & Club			

## Tuesday, February 09

7:00 – 8:00 a.m.	<b>Registration and Breakfast Buffet</b>			
8:00 – 9:30 a.m.	<b>Keynote Address</b>			
9:45 – 11:00 a.m.	<b>Training Session 1</b>			
	Session 1-1 From the Office to the Field, and Back Again	Session 2-1 Top Ten Principles for Resources and Item Databases	Session 3-1 An Introduction to BUILD2WIN	Session 4-1 Creating BID2WIN Management Reporting Reports
10:30 – 11:00 a.m.	<b>Guest Welcome in the Spanish Terrace</b>			
11:15 – 12:30 p.m.	<b>Training Session 2</b>			
	Session 1-2 What's New in BID2WIN (Part I)	Session 2-2 Top Ten Best Practices for Creating Estimates	Session 3-2 Leveraging the Combined Power of BID2WIN and BUILD2WIN	Session 4-2 Creating BUILD2WIN Reports
12:30 – 1:30 p.m.	<b>Lunch Buffet</b>			
1:30 – 2:45 p.m.	<b>Training Session 3</b>			
	Session 1-3 What's New in BID2WIN (Part II)	Session 2-3 Top Ten Ways to Ensure Accurate Estimate Costing	Session 3-3 Building a Better Field Log	Session 4-3 FAQ Round Table: Information Technology
2:45 – 5:15 p.m.	<b>Software Solutions Center</b>			
7:00 – 10:00 p.m.	<b>Casino Royale:</b> Cocktails, dinner, casino games and music at The Boca Raton Beach Club			

## Wednesday, February 10

7:00 – 8:00 a.m.	<b>Breakfast Buffet</b>			
8:15 – 9:30 a.m.	<b>Training Session 4</b>			
	Session 1-4 What's New in BUILD2WIN (Part I)	Session 2-4 Top Ten Strategies for Managing Your Subs and Vendors	Session 3-4 Reviewing, Analyzing and Approving Field Data	Session 4-4 FAQ Round Table: BID2WIN
9:45 – 11:00 a.m.	<b>Training Session 5</b>			
	Session 1-5 What's New in BUILD2WIN (Part II)	Session 2-5 Top Ten Ways to Ensure an Efficient Bid Closing Process	Session 3-5 Protecting and Organizing Your BUILD2WIN Data	Session 4-5 FAQ Round Table BUILD2WIN
12:00 – 5:00 p.m.	<b>Lunch and Activities:</b> <i>(Departure and return times along with locations will vary)</i>			
7:00 – 10:00 p.m.	<b>The Lady Windridge Yacht Cruise:</b> Cocktails, dinner and music along the Intercoastal waterway.			

## Thursday, February 11

7:00 – 8:00 a.m.	<b>Breakfast Buffet</b>			
8:15 – 9:30 a.m.	<b>Training Session 6</b>			
	Session 1-6 What's Next for BID2WIN and BUILD2WIN	Session 2-6 Hands-On New BID2WIN Features	Session 3-6 Hands-On New BUILD2WIN Features	Session 4-6 Advanced Systems Integration
9:30 – 11:30 a.m.	<b>Software Solutions Center</b>			

