

BID2WIN ESTIMATING & BIDDING PAYS FOR ITSELF AT TRIPLE B SERVICES

Triple B Services, L.L.P., a general construction company located in the Houston area, specializes in dirt, utilities and paving. Currently, Triple B employs 32 crews consisting of a total of 255 employees, and focuses primarily on city, county and TX DOT projects.

Prior to purchasing BID2WIN Estimating & Bidding in 2004, Triple B Services was using Excel spreadsheets to manage their estimating process, but the Houston-based company wanted the ability to export directly to their accounting software, Maxwell Systems StreetSmarts.

Senior Estimator Stacy Kelly says that the biggest advantages they have seen since switching to BID2WIN are the speed with which their estimating department can produce bids, and the return that Triple B has seen on their investment. "BID2WIN has paid for itself numerous times over!" he explains.

"We are using BID2WIN to interface with our accounting system, StreetSmarts. This has allowed us to focus more of our time on estimating, which in turn has provided more projects to generate revenue," he explains. "And the reporting capabilities allow us to provide detailed cost breakdowns to the field and project managers."

TRIPLE B HAS RECENTLY BEEN AWARDED A 22 MILLION DOLLAR TX DOT PROJECT THANKS TO THE UTILIZATION OF BID2WIN. "THE HIGHWAY LETTING THAT WAS BIDDING THAT MONTH HAD NUMEROUS PROJECTS THAT WE WERE TRYING TO BID. WITHOUT BID2WIN, WE WOULD NOT HAVE BEEN ABLE TO ACCURATELY AND SUCCESSFULLY BID THE PROJECT," SAYS STACY.

"All of the BID2WIN Software training and support staff I have had the pleasure of meeting or talking to have been top notch—very professional and thorough. And the 24/365 technical support team is always there when you need them!"

To learn more about Triple B Services, visit: <http://www.triplebservices.com>

