

## BID2WIN ESTIMATING & BIDDING GIVES PERSISTENT CONSTRUCTION AN 11-13% ADVANTAGE OVER THE COMPETITION

As President of Persistent Construction Company, Anthony Grano wants the very best for his New Jersey based heavy civil construction company—including the best estimating and bidding solution. His estimators had been using HCSS for over ten years, but found that the software just didn't meet their needs in terms of accuracy and efficiency. Grano knew that a more advanced solution was necessary to streamline the estimating process, and found it in BID2WIN Estimating & Bidding.



**"WE SWITCHED DUE TO THE FACT THAT BID2WIN IS THE SUPERIOR SOFTWARE. IT IS EASY TO USE, AND HAS THE BEST TECHNICAL SUPPORT I HAVE EVER EXPERIENCED," GRANO EXPLAINS. "OUR IMPLEMENTATION WAS SEAMLESS AND QUICK. WE INSTALLED BID2WIN IN A COUPLE HOURS, WENT THROUGH A TUTORIAL AND HAD OUR FIRST BID THREE DAYS LATER."**

After using BID2WIN for just over a year, Grano says their bids are more accurate, and that Persistent Construction is saving time and money by managing the entire process more efficiently.

"After looking back at our previous estimates, we have found that we have gained an 11-13% edge on our competition by using BID2WIN."

And the increase in productivity is just one of the advantages that Persistent Construction has experienced with BID2WIN—Grano says all of the features found in the software have proven to be a true asset to the company. And he is just as impressed with BID2WIN Software's 24/365 technical support team as he is with the software itself.

"Tech support is unbelievably excellent—it is what sets BID2WIN Software apart from the competition."

MAXIMIZE YOUR PROFITABILITY WITH **BID2WIN** & **BUILD2WIN**

