

BID2WIN SOFTWARE ALLOWS MERRYMAN EXCAVATION TO TIGHTEN BUSINESS PRACTICES AND MAXIMIZE PROFITABILITY

Established in 1998, Merryman Excavation has built a reputation for excellence in delivering excavation services throughout the Chicagoland area—specializing in all facets of excavation work including residential, municipal and commercial projects.



Merryman Excavation is dedicated to completing projects within budget and ahead of schedule—so when it came time to invest in new estimating, bidding and field tracking software, the company knew that they needed to find a solution that would meet their high standards.

“WE CHOSE TO PARTNER WITH BID2WIN SOFTWARE BECAUSE WE BELIEVE THAT STANDARDIZATION IS THE KEY TO EFFICIENCY. BID2WIN AND BUILD2WIN ARE BUILT ON ALL MICROSOFT STANDARDS, WITH THE MOST IMPORTANT BEING SQL SERVER,” EXPLAINS TIM FOERSTER, IT MANAGER AT MERRYMAN EXCAVATION.

“The fact that BID2WIN is built using a SQL database means that it integrates perfectly with our Windows network and the other SQL-based applications that we currently use,” says Foerster. “It really allows us to tighten our business processes to make everything run smoothly together.”

Merryman Excavation was also particularly interested in BUILD2WIN’s browser-based interface, having previously used a custom field tracking program which had to be installed locally on all machines. As the first browser-based solution of its kind, BUILD2WIN eliminates the logistical headaches that come with a locally installed program—such as foremen having to bring their laptops into the office each time the software needed to be updated. Unlike competitive systems, BUILD2WIN requires no “transfer” or “synchronization” of information to and from the field, and no installation or maintenance of software on field computers.

“It’s just much simpler to have a web-based field tracking solution. When we saw that BUILD2WIN took this approach out of the box, it was a huge selling point for us.”

He continues, “BID2WIN Software’s products are obviously well designed, well built, and run very quickly. They lend themselves nicely to feature additions and updates. I cannot wait to see what is coming in future editions of BID2WIN and BUILD2WIN.”

To learn more visit www.merrymanexcavation.com

MAXIMIZE YOUR PROFITABILITY WITH **BID2WIN** & **BUILD2WIN**

