

BUILD2WIN FIELD TRACKING IS INVALUABLE TO KING PAVING & MATERIALS COMPANY

King Paving & Materials Company, a division of the KPM Industries Ltd., is one of Southern Ontario's foremost suppliers of street, parking lot and highway construction services. Over 80 years of experience and a fleet of specialized equipment give King Paving a competitive advantage, and a commitment to continuous improvement has earned them a reputation for quality of service that is second to none.



Prior to purchasing BUILD2WIN Field Tracking, King Paving was using a spreadsheet solution developed by controller Les Braun, which was less than ideal. Supporting the database was challenging, and reporting was always an issue, says Braun.

The company has been using BUILD2WIN for just over a year now, and senior management and operations are enjoying the ability to immediately see job performance data, thanks to BUILD2WIN's browser-based interface.

"THE REPORTING CAPABILITIES ARE ALLOWING US TO GET REAL-TIME INFORMATION TO MANAGEMENT AND ACCOUNTING MORE QUICKLY AND EFFICIENTLY, AND THE MONTH-END PROCESS HAS BEEN GREATLY IMPROVED NOW THAT WE ARE ABLE TO TRACK COSTS IN BUILD2WIN IN THE EXACT SAME WAY AS IN OUR ACCOUNTING SOFTWARE," HE EXPLAINS.

As Controller, Braun deals primarily in accounting—so it's no surprise that his favorite feature in the software is one that allows users to document unforeseen costs throughout the project. By allowing users to attach photographs, surveys, plans, videos and other related documentation right to a job or in a daily field log, BUILD2WIN keeps Braun up to speed on the status of the job site and any problems that may arise throughout the project.

"The ability to attach files containing pertinent information is invaluable," he explains.

King Paving also uses BID2WIN Estimating & Bidding and their estimators attended BID2WIN Software's User Conference 2010.

"Our estimators found the User Conference to be extremely valuable," explains Braun. "Our implementation with BUILD2WIN was unbelievably smooth, and we are excited to fully implement BID2WIN in the coming months."

To learn more visit www.kpmindustries.com