

## FOWLER CONSTRUCTION FINDING SUCCESS WITH THE FLEXIBILITY OF BID2WIN

Fowler Construction Company Limited is dedicated to providing the best possible quality and value to their clients, through skilled people, strategically positioned properties and the proper equipment to provide quality construction materials or a complete construction package every time. With over 50 years of experience in Muskoka/Parry Sound, Ontario, Fowler remains on the leading edge of technology in quality control, design/build projects, environmental protection, and aggregate production.

Before switching to BID2WIN in 2000, the company was using Excel and Lotus based bid programs, but found they needed a system that could handle larger and more complex jobs.



**Fowler Construction  
Company Limited**

**"BID2WIN WILL HANDLE LARGE, SMALL, COMPLEX OR SIMPLE JOBS, WHICH IS PRECISELY WHAT WE NEED. WE PRICE \$5,000 JOBS AND \$25,000,000 JOBS IN A VARIETY OF LOCATIONS AND FOR MANY JOB TYPES," SAYS ESTIMATING MANAGER LOCKIE WYE.**

"Because of the variety of work we do and the number of bids we submit, to have to assemble a bid item piece by piece would be onerous. The ability of BID2WIN to build and store tasks and be able to modify readily is very helpful for our company."

According to Wye, switching to BID2WIN has allowed the company to put out an increased quantity of bids that, previously, would have required hiring two additional experienced estimators.

"The experience has been completely positive. BID2WIN is committed to growing their product and business, and therefore care about what their clients think and say." Wye continues, "The ongoing upgrading, training and support services are terrific. All businesses should offer the same level of service."

MAXIMIZE YOUR PROFITABILITY WITH **BID2WIN & BUILD2WIN**

