

CHESTERFIELD ASSOCIATES SAVES TIME AND MONEY WITH BID2WIN ESTIMATING & BIDDING

For more than 40 years, Chesterfield Associates has provided marine construction, engineering and related services along the eastern seaboard from Virginia to Maine. The company has received many awards for quality of its workmanship and takes great pride in delivering projects on time and within budget.



Chesterfield Associates' success can be largely attributed to the company's commitment to hiring professionals trained in many disciplines, and maintaining the requisite resources to handle a wide variety of projects—including BID2WIN Estimating & Bidding, a standardized estimating and bidding solution from BID2WIN Software Inc.

Prior to purchasing BID2WIN in 2000, Chesterfield Associates was using Construction Link to manage their estimating and bidding process, but found that it did not provide the flexibility that they were looking for.

"There is a lot of depth and flexibility in BID2WIN," explains General Manager Jeff Grube. "Being able to customize crews for our specific work, and have our own item database in addition to items dictated by municipalities is a huge advantage for us."

"Another big advantage is the ease with which we can duplicate and edit a proposal in the event that plans or specifications change, which seems to happen a lot," he continues.

Today, the company continues to save time with BID2WIN's centralized resources, such as reusable task and item templates for repetitive work.

"SAVING TIME SAVES MONEY," SAYS GRUBE. "BETWEEN TASK TEMPLATES, CREW TEMPLATES, ITEM DATABASES AND MANY OTHER FEATURES OF BID2WIN, A COMPETITIVE AND PROFESSIONAL PROPOSAL CAN BE PUT TOGETHER IN A VERY SHORT AMOUNT OF TIME."

To learn more about Chesterfield Associates, visit: <http://www.ca-inc.net/>