

BID2WIN'S INTEGRATION CAPABILITIES ALLOW C. R. JACKSON INC. TO FOCUS ON BIDS

C. R. Jackson, Inc. has been servicing the site development needs of central South Carolina for over 35 years, and its employees still take pride in the premise on which the company was founded—fair, honest and dependable relationships are the first order of business. The company attributes its success to the caliber of their employees, clients and finished products. And having standardized estimating and bidding, and field tracking solutions to keep all 150 employees on the same page certainly helps too.



Prior to 2006, C. R. Jackson had been using HCSS's Heavy Bid to manage their estimating and bidding process, but this system had several downfalls, one being that it did not integrate with the company's accounting software. C. R. Jackson began to evaluate competing systems, and was impressed by the fact that BID2WIN Estimating & Bidding integrates with all major accounting and project management software packages.

Once they decided to make the switch, C. R. Jackson wasted no time—the company had the software up and running in just two days, thanks to BID2WIN Software's experienced implementation team.

As promised, BID2WIN integrates seamlessly with C. R. Jackson's accounting and project management software, allowing estimators to export detailed cost information directly to Maxwell StreetSmarts and Primavera Contractor.

Division project manager Kelly Cooper recalls one job in particular for which BID2WIN's integration capabilities were especially helpful. "We were working on an I-95 rehabilitation in Clarendon County, South Carolina. It was an A+B bid, and we had to use our scheduling software to measure the number of days we needed." She continues,

"TRANSFERRING THE INFORMATION FROM BID2WIN TO OUR SCHEDULING PROGRAM ALLOWED ME TO FOCUS ON THE BID AND NOT MY SCHEDULE."

Today, the company is saving time by using BID2WIN to integrate with their newly purchased field tracking solution, BUILD2WIN Field Tracking. And the reporting capabilities of both solutions are allowing C. R. Jackson's estimators and field personnel to pass information to management more quickly and efficiently.

However, the biggest advantage that C. R. Jackson has experienced since purchasing BID2WIN, says Cooper, is the ability to copy information between two estimates. She can now open two estimates side-by-side, and drag and drop items and cost components between them. Plus, BID2WIN allows C. R. Jackson's estimators to automatically update the cost information to current rates when copying items and cost components.

C. R. Jackson is a total site contractor, with services including land clearing and grading, water and sewer installation, storm drainage, highway and road construction, asphalt manufacturing and paving.

To learn more about C. R. Jackson, Inc. visit www.crjackson.com.